The background of the slide features a light blue gradient with numerous white and translucent blue spheres of varying sizes scattered throughout, creating a sense of depth and movement.

Navigate a Virtual World by Driving Your Career

Ed Evarts,
Founder and President,
Excellius Leadership Development

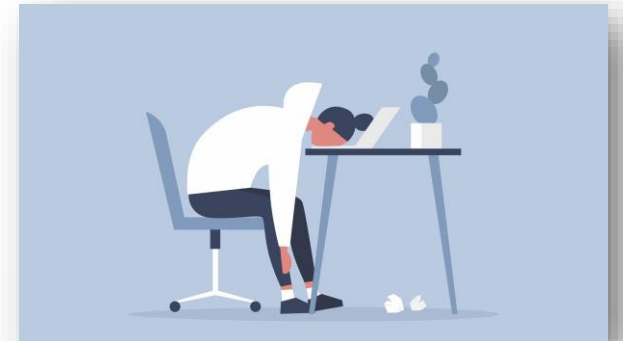
**What is our
virtual world?**



**New ways to
connect**

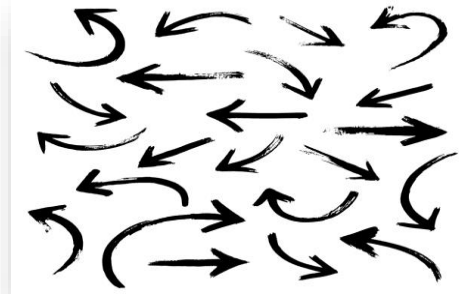
WARNING

BAD PLANNING ON
YOUR PART DOES
NOT NECESSARILY
CONSTITUTE AN
AUTOMATIC EMERGENCY
ON MY PART



**What is driving
your career?**

**Think about
you!**



**Why should
you drive your
career in a
virtual world?**

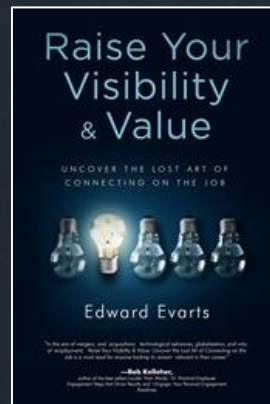
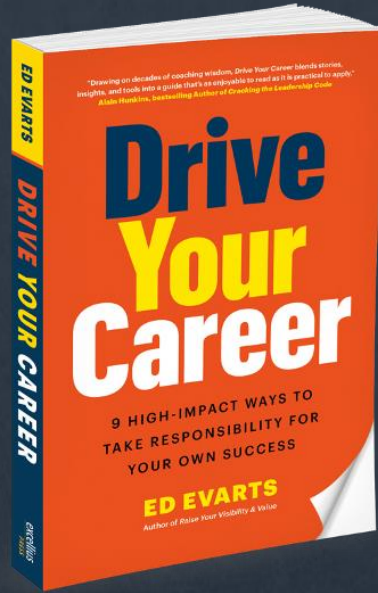
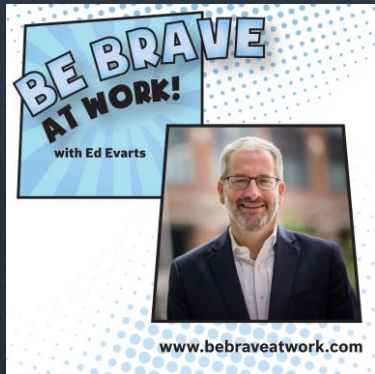


**Use the
virtual
world**



Past Present Future





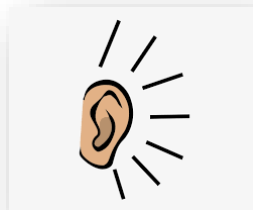
Who am I?

- **Former corporate leader**
- **Leadership and team coach**
- **Business strategist**
- **Author – “Drive Your Career” and “Raise Your Visibility & Value”**
- **Podcast host – “Be Brave at Work”**

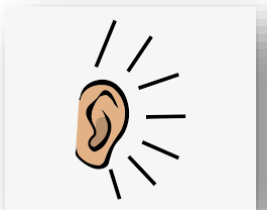
**Have a positive
relationship
with your boss.**



**Be the most
curious person
in the room.**



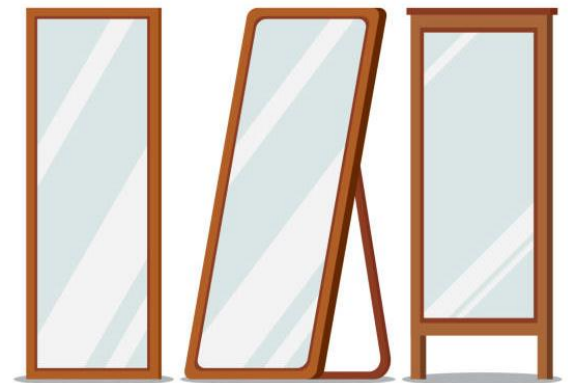
Curiosity requires
great listening!



**Pausing is
powerful.**



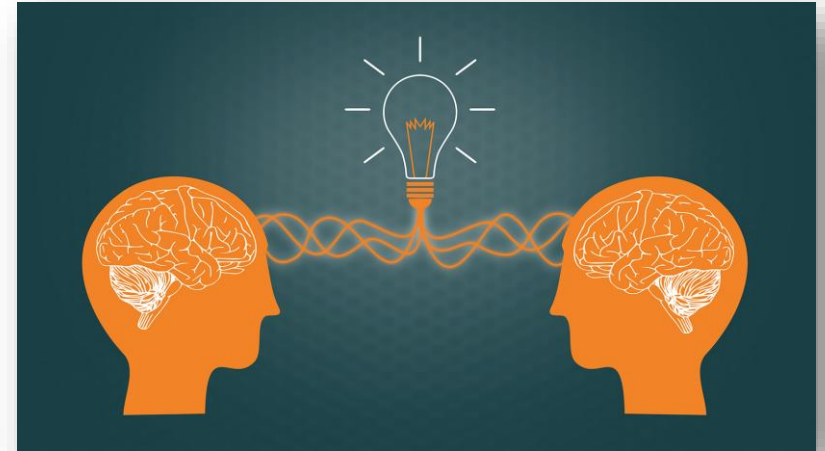
**Create
tactile
reminders**



**It's all about
feedback.**



**Actually, it's all
about
empathy.**



**ENGAGEMENT
RETENTION
OPPORTUNITY**

**Drive your
career in a
virtual world.**

-
- **Have a positive relationship with your boss**
 - **Be the most curious person in the room**
 - **Pausing is powerful**
 - **It's all about feedback**
 - **Actually, it's all about empathy**

**Questions?
Thoughts?**



Thank you!

- **Ed Evarts**
- **Leadership and team coach**
- **ed@excellius.com**
- **www.excellius.com**
- **www.bebraveatwork.com**

**What is our
virtual world?**

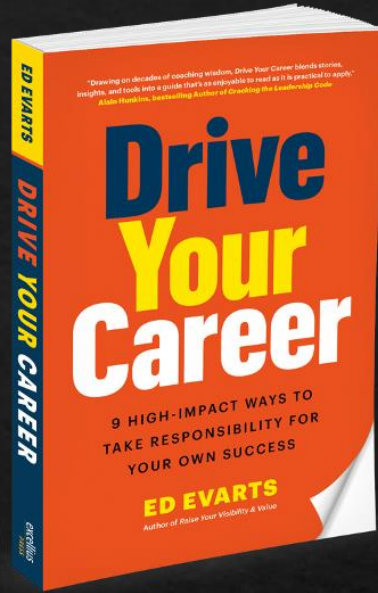
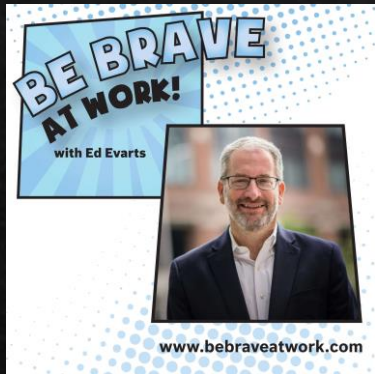
- **Unexpected**
- **Underplanned**
- **New ways to connect**
- **Exhausting**
- **Exhilarating**

**What is driving
your career?**

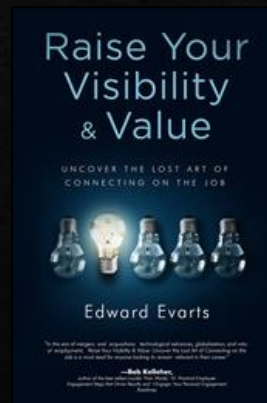
- **Thinking about you**
- **Identifying possible outcomes**
- **Identifying your network**
- **Identifying baby steps**
- **Taking action**

**Why should
you drive your
career in a
virtual world?**

- **No one thinks about you more than you**
- **You can't change the past, yet you can create the future**
- **Use the virtual world**
- **Be exhilarating!**



Who am I?



- Former corporate leader
- Leadership and team coach
- Business strategist
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**Have a positive
relationship
with your boss.**

- **Operate virtually!**
- **Suggest you could have a more effective relationship**
- **Know your boss's goals and objectives**
- **Ask your boss the million-dollar question**

**Be the most
curious person
in the room.**

-
- **Operate virtually!**
 - **We have been raised to be “tellers” versus “askers”**
 - **Seek first to understand, then to be understood**
 - **Curiosity also requires great listening**

**Pausing is
powerful.**

-
- **Operate virtually!**
 - **Pausing saves time**
 - **Create tactile reminders to help you make short-term progress**
 - **Reflect on your successes**

**It's all about
feedback.**

-
- **Operate virtually!**
 - **The benefits are endless**
 - **Having a positive relationship makes being supportive easier**
 - **Provide immediate and scheduled feedback**

**Actually, it's all
about
empathy.**

- **Operate virtually!**
- **Go to where he/she is**
- **Positive energy replaces
frustration & defensiveness**
- **Builds engagement, retention,
and opportunity**

**Drive your
career in a
virtual world.**

-
- **Have a positive relationship with your boss**
 - **Be the most curious person in the room**
 - **Pausing is powerful**
 - **It's all about feedback**
 - **Actually, it's all about empathy**