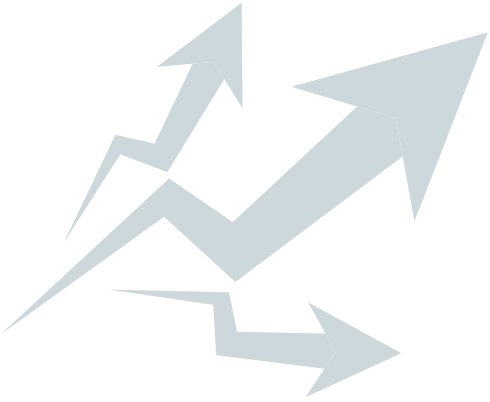




The Potential to Perform

Most managers are not comfortable force-ranking their employees. There are a variety of factors that impact a person's performance that transcends a numbered ranking, but how else do you sort out who's eligible for a merit increase, ready for a promotion, or who's in need of transition to a new opportunity?



This simple tool will help a manager visualize where each team member fall on the spectrum and will help the manager quickly determine next steps for that employee's future development.

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The Performance/Potential Matrix

